

Ares Management Corporation Corporate Fact Sheet

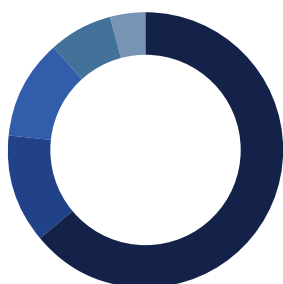


Global Alternative Investments | Differentiated Opportunities | Demonstrated Performance

Ares Management Corporation (Ares) is a publicly traded, leading global alternative investment manager with approximately \$262 billion of assets under management¹ and over 2,000+ employees. We seek to deliver attractive performance to our investor base across our investment groups and strategies, including credit, private equity, real estate and strategic initiatives. The firm is headquartered in Los Angeles with offices across the United States, Europe, Asia and Australia. Its common shares are traded on the New York Stock Exchange under the ticker symbol "ARES".

ASSETS UNDER MANAGEMENT¹

Credit	\$167.6B
Private Equity	\$30.7B
Real Estate	\$33.4B
Secondary Solutions	\$19.5B
Strategic Initiatives	\$10.4B



INVESTOR BASE²

Institutional Direct	76%
Pension	30%
Insurance	13%
Bank / Private Bank	11%
Sovereign Wealth Fund	9%
Investment Manager	7%
Endowment	1%
Other	5%
Public Entities & Related	14%
Institutional Intermediaries	10%



WHAT WE DO... THE STRATEGIES WE MANAGE

Ares has three distinct but complementary investment groups that have the ability to invest across the capital structure

	CREDIT	PRIVATE EQUITY	REAL ESTATE	SECONDARY SOLUTIONS	STRATEGIC INITIATIVES
	A leading participant in the non-investment grade corporate credit markets	One of the most consistent private equity managers in the U.S. with a growing international presence	A leading participant in the real estate private equity markets and a growing direct lender	A pioneer and innovator within the secondaries market across a range of alternative asset classes	Seeks to expand the Company's reach and its scale in new and existing global markets
Assets Under Management ¹	\$167.6 billion	\$30.7 billion	\$33.4 billion	\$19.5 billion	\$10.4 billion
Key Strategies	Direct Lending Liquid Credit Alternative Credit	Corporate Private Equity Special Opportunities Infrastructure and Power	Real Estate Equity Real Estate Debt	Private Equity & Credit Secondaries Real Estate Secondaries Infrastructure Secondaries	Ares SSG Ares Insurance Solutions ³ Ares Acquisition Corporation

¹ As of June 30, 2021. AUM amounts include funds managed by Ivy Hill Asset Management, L.P., a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser. Includes approximately \$13.7 billion in AUM as of June 30, 2021 including for the acquisition of Black Creek Group, which closed on July 1, 2021.

² As of June 30, 2021, includes funds managed or co-managed by Ares. Also includes funds managed by Ivy Hill Asset Management, L.P.

³ AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares Investment groups or invested in Ares funds and investment vehicles.